



# Ball & Doggett

Dandenong South, Victoria  
July 29, 2022

Ball & Doggett are excited to announce they have reached agreement to acquire leading Sign, Display & Digital supplier Conect Enterprises with a completion date set for the 1st of September 2022.

As Australia's largest distributor of printable materials and consumables this acquisition further solidifies Ball & Doggett's already strong position as a leading supplier into the Signage market.

Conect Enterprises was established in 1985 and is privately owned by Tony & Pam Coniglio, who will stay with the business for a short transition period. Conect has offices and distribution sites in both NSW and Victoria.

"We are looking forward to, over time, integrating the Conect team with Ball & Doggett. We will continue to invest in the Signage market to ensure we provide greater customer value" says Rob Brussolo, General Manager - Sign, Display & Digital for Ball & Doggett.

Ball & Doggett has a history of acquiring organisations to further strengthen and diversify their offering to the market. Pre the B & D merger, BJ Ball acquired several organisations including Access Paper, Longbottom Paper and Servicom and more recently under Ball & Doggett, acquiring packaging distributor, Paperquest.

"This is an exciting next step in our diversification strategy and we welcome the Conect Team into the Ball & Doggett (JP) family, further strengthening our offer to the Signage market". says Luke Wilkinson CEO Ball & Doggett.

Conect will continue to trade independently for the time being to ensure a smooth transition for staff, customers and suppliers.

Tony Coniglio, owner of Conect, says "this acquisition is good for our customers, suppliers and staff. Ball & Doggett have the resources and infrastructure to take the business forward. It is about leveraging our combined strengths to provide greater value and options to support our customers".



Pictured: Tony Coniglio, Managing Director of Conect & Luke Wilkinson, CEO of Ball & Doggett

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